Dear Friends,

The past year has been productive and memorable for Children’s Institute. As you will see in the following pages, we hosted a robust slate of events, including our inaugural Cape & Gown Gala which raised $1.3 million for our life-changing programs. Meanwhile, the planning and fundraising for our 20,000 sq. ft. Frank Gehry-designed campus coming to Watts in 2021 has been steadily moving forward. All the while, our dedicated staff served 26,000 children and families through trauma-informed early education, behavioral health and family strengthening services.

On behalf of our staff and clients, we extend our appreciation to our donors, volunteers and supporters for recognizing and investing in this critical work.

We have a lot to look forward to in the coming year, and we appreciate your ongoing support and involvement.

With our warmest wishes,

Martine Singer  
President & CEO

Paul Kanin  
Chairman, Board of Trustees
What We Do

Far too many children are impacted by persistent poverty and toxic stress. Untreated trauma from neglect, abuse and violence can have lasting consequences on young bodies, brains and futures. Children’s Institute provides early education, behavioral health and family strengthening services to 26,000 children and families each year. We also train professionals and caregivers in trauma-informed care, evidence-based clinical treatment and parenting.

VALUES

Passion: We believe in the boundless potential of children and families and work zealously to achieve transformational change.

Innovation: We seek inventive solutions grounded in best practices and rigorous analysis. We are committed to excellence, impact and sustainability in all we do.

Equity: We promote opportunity for communities hit hardest by persistent poverty. We treat everyone with compassion and respect.

Partnership: We have the greatest impact when we collaborate with families, community partners and colleagues who are dedicated to the success of the young people we serve.

MISSION

To transform the lives of children exposed to adversity and poverty in Los Angeles.

2019 AT A GLANCE

- Children and family members served: 25,901
- Staff members: 966
- Clinicians: 191
- Certified early childhood educators: 138
- Professional training attendees: 12,496
- Locations: 38
- Operating budget: $77.3 million
In 2018, the Department of Children and Family Services responded to more than 223,000 allegations of child abuse and neglect in Los Angeles County. As part of the network of organizations working to address this ongoing challenge, our services include early childhood education and home visitation to promote healthy child development and school readiness; evidence-based clinical interventions to address trauma and mental health; child welfare and crisis response services; youth development programs; and family support services.

**CHILDREN AND FAMILIES SERVED (FY 18–19)**

- **Early Childhood Services**
  - Including center- and home-based education................. 2,659
- **Behavioral Health & Wellness**
  - Including evidence-based practices, general therapy, intensive support.................... 3,144
- **Community Innovations**
  - Including crisis response, training, systems change............ 829
- **Strengthening Families**
  - Including in-home services, support groups.................. 1,398
- **Family Members Served**
  - ........................................... 17,871

**TOTAL .................. 25,901**
Client Satisfaction

HOW ARE WE DOING?

Youth

88% learn something valuable
91% receive the services that are right for them
93% get the help they want and are satisfied with the services they receive
95% feel staff treat them with respect

Caregivers

94% learn about additional resources and services for their family
97% are satisfied with the services their child and family receive
86% say their child is better at handling daily life
85% say their child gets along better with family and friends

How can I support CII’s mission?

DONATE
Big or small, donations are the lifeblood of our trauma-informed services. We also accept in-kind donations of new items for infants, children and adults.

childrensinstitute.org/donate

VOLUNTEER
From reading to preschoolers to planting a garden, volunteers have a strong impact on children (and it’s rewarding for you).

childrensinstitute.org/volunteer

ADVOCATE
Community engagement is key for social change—so educate yourself on relevant issues, volunteer your time, attend community events, know your elected officials, vote in elections and help spread the word about important issues.
Volunteer Appreciation
BUILDING COMMUNITY, CELEBRATING SUCCESS

We are extremely grateful to those who donate their time and creativity to benefit children and families in countless ways. Here are just a few examples of volunteers making a difference.

UCLA COLLEGE & CAREER DAY
Children ages 7-12 were treated to our first ever College & Career Day in partnership with UCLA Volunteer Center and UCLA Latino Alumni Association. Kids created resumes and figured out the skills they’ll need to make their dream jobs a reality. They also got to meet Congressman Jimmy Gomez, UCLA class of ’96.

AGE OF LEARNING SITE BEAUTIFICATION
Volunteers from Age of Learning transformed the outdoor playground of our Western Head Start Center into a vibrant and interactive space to encourage play and learning.

3RD ANNUAL GEARS FOR KIDS
In collaboration with Hayworth Inc., partners from 24 major design firms built and donated bikes for kids in our programs.

4,305 volunteers... 19,979 hours... valued at $453,800
On November 14, 2018, Children’s Institute welcomed 400 guests to the Fairmont Miramar Hotel & Bungalows to celebrate our honorees at the first ever Cape & Gown Gala, which raised $1.3 million for Children’s Institute’s programs.

Beth and Bob Lowe were recognized for their lifetime of dedicated service to children and families in Los Angeles’ most underserved communities. The Gehry family was honored for their generous pro-bono commitment to design a new 20,000 square foot campus in Watts.

The emcee for the evening was actress and comedienne Loni Love. One of CII’s program participants, LaRae, attended with three of her children and gave a moving speech about her journey and how CII has made a positive impact in their lives.

“CII has been a part of my journey from contemplating the worst to accomplishing the best. All four of my children benefited from CII’s therapeutic programs, teaching us to work together as a family, learning how to build healthy relationships with ourselves, with one another, and also with our community.”

— LaRae, CII Program Participant
Above: Beth Lowe, Honoree; Don Knabe, Award Presenter; Bob Lowe, Honoree.

Left: Beth Lowe, Honoree; Channing Dungey, CII Trustee; Martine Singer, President & CEO, CII; LaRae, CII Program Participant.
In September of 2018, Los Angeles City Attorney Mike Feuer, Children’s Institute and the Los Angeles Police Department announced the REACH TEAM, a new initiative to support children exposed to gun violence in the Watts community.

When a gunshot is reported in Watts, LAPD assesses the scene and notifies the REACH TEAM, comprised of Children’s Institute staff, to provide an initial crisis response to families as soon as possible. From there, children identified for follow-up support are referred to Children’s Institute to receive counseling services.

The impact of gun violence exposure is associated with learning, health, emotional and behavioral issues, as well as substance abuse later in life. Early intervention and emotional and social support are key in preventing and healing the symptoms of trauma.

“Once you’re connected to the effect of just one bullet, you’re never the same.”

Yvette Martinez, CII’s Reach Team
POWER OF WELLNESS

In May of 2019, over 1,000 kids and family members attended the Power of Wellness: Community Connections Kickoff at Ted Watkins Memorial Park in Watts. The event was organized during Mental Health Awareness Month as part of a four-year grant awarded by the Los Angeles County Department of Mental Health called Innovations 2 - Trauma Resilient Communities: Community Capacity Building.

The goal of the program is to inform the community of the causes and effects of trauma and how to seek help. Attendees enjoyed a resource fair of more than 60 community service providers and the opportunity to connect through a variety of family-friendly activities including yoga and arts & crafts.

In partnership with:

Los Angeles County Department of Mental Health
Partners for Children South L.A.
St. John’s Well Child & Family Center
SAMHSA
UCLA Watts Leadership Institute
Highlights:  
LET THE GOOD TIMES ROLL

OLYMPIC GAMES  
Kids ages 7-12 in our Power Up after-school program learned about different countries and cultures over 10 weeks, culminating in an Olympic Games which included a closing ceremonies celebrating their teamwork and participation skills.

WINTER FAMILY FESTIVAL  
Our 24th Annual Winter Family Festival brought together more than 2,500 kids and families for a festive holiday celebration.

CAMP BOOTH  
In October 2018, kids from our programs got closer to nature at Camp Booth in central California, where they experienced hayrides, fishing, tie dying, fireside s’mores and lots of singing. In its 8th year, the event was made possible by CII Trustee Emeritus Loren Booth.

RUNWAY TO SUCCESS  
Our Good Tidings Head Start preschoolers participated in their annual fashion show designed to develop and strengthen their self-esteem and confidence.

BOX CAR MOVIE NIGHT  
More than 500 families and staff attended the 2nd Annual Movie Night & Car Show in partnership with PBS SoCal at our Watts Campus. The event is designed to prepare kids for success in school while encouraging group activities with families. The earth science and astronomy series Ready Set Go! was screened and families combined engineering and art skills to create homemade box cars.
Foster youth from our Individualized Transition Skills Program (ITSP) were celebrated at our 3rd Annual Dream Big event for graduating high school and making plans to go on to college. After the ceremony and dinner, each graduate received a dorm kit with college essentials.

FATHER DAUGHTER TEA
Project Fatherhood welcomed 35 families to our Otis Booth campus for the 7th annual Father-Daughter Tea. The princess-themed party included tea cup painting, manicures and frame decorating, and is a special opportunity for fathers to bond with their daughters.

FATHERHOOD SOLUTIONS CONFERENCE
Project Fatherhood’s 12th Annual Fatherhood Solutions Conference explored new ways to build and strengthen relationships between dads and their children. Keynote speakers included Angela Parks-Pyles, DCFS Deputy Director, and Dr. Tova Walsh, Assistant Professor, University of Wisconsin-Madison School of Social Work.
Building on Success
A NEW FRANK GEHRY-DESIGNED CAMPUS FOR WATTS

Breaking ground in early 2020, Children’s Institute’s new 20,000 sq. ft. campus is a permanent investment and commitment to the community of Watts. Slated for completion in late 2021, the campus will house critical therapeutic programs and a variety of free supports for children and families, including:

- Individual and group counseling
- Community meeting space
- After-school and youth development activities
- Childcare
- Art and computer classes
- Parenting workshops
- Project Fatherhood sessions
The building will also be home to the Watts Gang Task Force and LAPD’s Community Safety Partnership, strengthening ongoing collaborative efforts for peace in the community and relationship-based policing.

“If you do it right, a building design can tell a kid that we love you.”

—Frank Gehry
Support Groups

CHAMPIONING OUR PROGRAMS AND MISSION

We are extremely grateful to our support groups, who go above and beyond in demonstrating their commitment to our mission. Through fundraising events, volunteer activities and much more, The Colleagues, The C.H.I.P.S. (Colleagues Helpers in Philanthropic Service) and Les Amies help thousands of children and families heal from trauma and go on to lead successful lives.

THE COLLEAGUES

Founded in 1950, The Colleagues is a women’s volunteer non-profit that supports Children’s Institute through their resale boutique in Santa Monica and their annual Spring Luncheon.

The Colleagues’ 31st Annual Spring Luncheon on April 9, 2019 was hosted by Cristina Ferrare and honored Marlo Thomas with The Colleague’s Champion of Children award, presented by Henry Winkler. After the ceremony, the audience was treated to a fashion show of Oscar de la Renta’s Fall 2019 Collection by co-creative directors Fernando Garcia and Laura Kim.
THE C.H.I.P.S.
Since 1966, The C.H.I.P.S. have provided program and fundraising support to Children’s Institute. In May 2019, the group held their annual luncheon honoring the Watts Gang Task Force and philanthropists Alex Tuttle and Tiffany Tuttle.

In May, The C.H.I.P.S. also generously supported our Dream Big Graduation ceremony and assisted in assembling dorm kits for foster youth headed to college.

LES AMIES
For nearly half a century, Les Amies has played an important role in generating much needed resources and funds for Children’s Institute. In December of 2018, the Les Amies’ Annual Holiday Dinner celebrated the spirit of giving and guests enjoyed dinner, dancing and a silent auction.

Les Amies also volunteered at CII’s Winter Family Festival leading children in bingo and ornament decorating.

Right: Members of Les Amies volunteering at CII’s Winter Family Festival.
Il’s success is due to the generosity of public and private supporters. We are grateful to the many individual, foundation, corporate and board donors, and to our support groups—The Colleagues, The C.H.I.P.S. and Les Amies—whose contributions have allowed us to provide comprehensive, high-quality services to our community’s most underserved children and families.

Managing to the highest non-profit standard, we use 83% of our operating expenses for direct program services.
FY 2018–2019 Summary of Financial Data

**Operating Revenue and Support**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Grants and Contracts</td>
<td>$68,617,340</td>
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<tr>
<td>Contributions</td>
<td>$6,157,437</td>
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<tr>
<td>Special Events</td>
<td>$1,303,325</td>
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<tr>
<td>In-Kind Contributions</td>
<td>$1,777,301</td>
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<tr>
<td>Forgiveness of Debt</td>
<td>$8,168,553</td>
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<tr>
<td>Training &amp; Other Income</td>
<td>$204,541</td>
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<tr>
<td>Investment Income (Net)</td>
<td>$1,409,872</td>
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**Total Revenue and Support** $87,638,369

**Operating Expenses**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
<td>Early Childhood Education</td>
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<tr>
<td>Behavioral Health</td>
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<td>Strengthening Families</td>
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<td>Community Innovations</td>
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<td>Neighborhood Schools</td>
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<td>Administration and Support</td>
<td>$12,071,585</td>
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<td>Development</td>
<td>$908,925</td>
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**Total Expenses** $77,309,175

Children’s Institute’s consolidated financial statements are audited annually. The condensed Consolidated Statement of Activities was extracted from the audited consolidated financial statements.

Forgiveness of Debt of $8,168,553 was a result of the wind-down of the NMTC structure.

Complete audited consolidated financial statements are available upon request.
Donor Honor Roll

A LEGACY OF GENEROSITY  |  JULY 1, 2018–JUNE 30, 2019

$1M and above
The Edna McConnell Clark Foundation

$250,000 – $999,999
Ballmer Group
The Colleagues
The Estate of Lee Vandervelde
The Harold McAlister Charitable Foundation
Weingart Foundation

$100,000 – $249,999
Anonymous
The Carl & Roberta Deutsch Foundation
The C.H.I.P.S.
The Hearst Foundation
Les Amies
Beth and Bob Lowe
The Otis Booth Foundation
Reissa Foundation
Robert H. Tuttle Charitable Lead Trust
The Rose Hills Foundation

$50,000 – $99,999
The Ahmanson Foundation
The Atlas Family Foundation
The California Wellness Foundation
California Community Foundation
Herbalife Nutrition Foundation
Chris and Dick Newman and Family
Jean Perkins Foundation
W.M. Keck Foundation

$25,000 – $49,999
Dwight Stuart Youth Foundation
Edward Charles Foundation
Lawrence Field
The Horn Foundation
Joseph Drown Foundation
Sally and Paul R. Kanin
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$5,000 – $9,999
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Walt Disney Television  
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$1,000 - $4,999

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Michele and Arlen Andelson  
Ken Anderson  
Anonymous  
Rachel and Lee Ault  
Eugene Axelrod  
The B. and M. Rognlien Living Trust  
Dr. Bruce L. Baker  
Aimee and Sam Bakhshandehpour  
Judith and Thomas Beckmen  
The Beveridge Family Foundation  
Mark Binder  
Blackman & Holberton Move Planning Services  
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Craig Chiate  
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Jace Cook  
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ECMC Foundation  
The Eli and Edyth Broad Foundation  
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Engineering Employees Services Corp  
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Suzanne and Richard Farman  
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David Fleming  
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Michael and Janet Fourticq  
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Tracey Gluck  
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Eunice Goodan  
Louise and Steve Griffith  
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Kirkeby Foundation  
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Carol & Charles F. Smith
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Martin Spencer
St. John’s Health Center Foundation
James Thomas
Mary Beth and Hardy Thomas
The Tippil Family Fund
UBS, Private Wealth Management
US Bank
Valley Wide AG Labor, Inc.
Liane and Richard Weintraub

$100 - $999
Anonymous
Perry Family Foundation
Pomerantz Kavinoky & Co
Tisbest Philanthropy
Truist
UCLA Latino Alumni Association
VA Desert Pacific – Federal Credit Union
Wonderful Giving
YourCause, LLC Trustee for Alliance Data Systems, Inc.
Daisy and Bruce Albertson
Stephen Allen
Honey Amado
Patti Amstutz
Jacquelyn T. Anderson
Elham Ardestani
Bank of America
Benevity Community Impact Fund
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Elizabeth Castle
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Peili Chen
Salvatore Cimbolo
Cioffi Family Charitable Fund
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CoolHaus
Dennis & Madeleine Durkin Charitable Foundation
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Lighthouse Career Encourage USA Corp
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Mimi MacLean
Juan Maldonado
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Dave Severino
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Suzanne Singer
Leslie Anne Steiner
Phil and Emada Tingirides
Elizabeth and Mark Tingloff
Tisbest Philanthropy
Truist
UCLA Latino Alumni Association
VA Desert Pacific – Federal Credit Union
Megan Webber
Hal and H. Candis Williams
Gena Bell and Dave Witherow
Wonderful Giving
YourCause, LLC Trustee for Alliance Data Systems, Inc.

Thank you to everyone who donated to CII. We also extend our thanks to those who have provided in-kind support.
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